



Solar is Affordable

Choose a plan that's right for you



Zero Upfront



Solar Finance



Solar Purchase

Solar Is Affordable

These days, most people understand that solar is a safe way to lower your electric bills. But some still believe the cost of going solar is prohibitive.

That is not at all the case, with more financing options available to homeowners than ever before.

Solar's affordability is a major factor in why so many have turned to solar to:

- **Lower their electric bills**
- **Achieve some energy independence**
- **Lower their carbon footprint for future generations.**

Let's compare the 4 ways to pay for a solar energy system, with or without a battery backup system. All of them can save you money on your electric bills and offer short-term and long-term financial benefits.



“You’re going to pay an electric bill for the rest of your life. Why pay more than you have to?”

– Tom Pollock, Trinity Solar CEO

Choose the Plan That's Right For You

When you choose solar, you prove your commitment to making smart decisions for your family and protecting the planet. There are many ways to make solar a reality for your home.

Trinity provides flexible financing options for every budget. Whether you want to own your home solar system or just pay for the power it produces, we offer a variety of flexible payment options with \$0 to little down. Choose an affordable, worry-free solar energy plan that's right for you.

Know that these financing solutions are from trusted Trinity partners, but not from us directly. So we will not push one particular product on you like some companies do. Our goal is to see you get the best option for your household.

There are 4 Flexible Purchase Plans:

LEASE

PPA

CASH

LOAN



ALL of these can deliver immediate power over your electric costs (and immediate benefit to the environment).

ALL can deliver electric bill savings, lower your household budget and free up money for other needs.

Lease

Pay zero upfront, pay monthly to lease equipment.

How It Works:

- A third-party pays for the installation and equipment; they own the system and get any federal and state government incentives.
- You pay nothing upfront and get immediate electric bill savings.
- You make monthly payments according to a pre-determined schedule — think of it like an apartment lease where you pay the same month-to-month but with potential increases over time.
- You are eligible for Trinity's referral rewards program.

Your lease payment plus any electric bills you still have to pay can total less than you paid your electric company before solar.

And a production guarantee ensures your system produces a set amount of energy per year for the lifetime of your agreement. If your system fails to meet the mark in any year, you receive a credit for the difference.

Who It's Best For: Homeowners who want to go solar with no upfront cost, who want to pay the same amount for solar every month, and who are happy with some electric bill savings.



Talk to a Trinity consultant to find what works for you!

Power Purchase Agreement (PPA)

Pay zero upfront, pay monthly for power you produce.

How It Works:

- A third-party pays for the installation and equipment; they own the system and get any federal and state government incentives
- You pay nothing upfront and get immediate electric bill savings.
- You purchase the electricity produced by the system each month, so your payment amount varies each month.
- You have the option to buy out and own the system after five years.
- You are eligible for Trinity's referral rewards program.

Your PPA payment plus any electric bills you still have to pay can total less than you paid your electric company before solar.

And a production guarantee ensures your system produces a set amount of energy per year for the lifetime of your agreement. If your system fails to meet the mark in any year, you receive a credit for the difference.

Who It's Best For: Homeowners who want to go solar with no upfront cost, who want the value of all the solar produced by the system, and are fine paying a different amount each month.



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Purchase

Maximize your savings.

How It Works:

- You buy the system outright, so you own it.
- You get any federal and state government incentives, including the U.S. Incentive Tax Credit (ITC) that pays back 30% of the system cost from 2023 through 2033.
- You pay nothing for the electricity produced by your solar.

Who It's Best For: Homeowners who have the funds to invest in solar and want the greatest electric bill savings and maximum financial benefit.



The Trinity Experience

I decided to go solar after seeing the constant increases in my electric bills. Glad I made the switch because the utility then raised its rates more than 25 percent!”

- Deborah B.



Talk to a Trinity consultant to find what works for you!

Loan

A variation on purchasing.

How It Works:

- A solar loan is similar to other bank loans like home-equity loans and mortgages, but often with lower interest rates and longer terms available.
- The lender provides you with the money to buy the system upfront.
- Since you own the system, you get any federal and state government incentives, including the U.S. Incentive Tax Credit (ITC) that pays back 30% of the system cost from 2023 through 2033.
- You pay nothing for the electricity produced by your solar.
- You make monthly loan payments and own the system once the bank loan is paid in full.

Trinity's goal is for customers' monthly loan payments plus the cost of any electricity you buy from the utility to total less than you were paying for electricity before solar. Then, once the loan is paid off, all the solar electricity is yours for free.

We walk you through the process starting with the initial qualification and application paperwork so you enjoy a seamless experience.

Who It's Best For: Homeowners who want the greatest electric bill savings and maximum financial benefit but can't or don't want to use their own money to purchase the system.



Talk to a Trinity consultant to find what works for you!

Solar Financing FAQ

With choices come questions! Our solar experts answer questions from homeowners every day about the financial aspects of solar. Here are some of the more common ones. Have a question not listed? Call us for the answer.

Is solar a reliable investment?

Yes, it is an incredibly reliable technology and a very safe investment, which is why so many people are going solar.

What are the government incentives referred to in this ebook?

The federal ITC pays you back 30% of the system's cost in the form of a tax credit. State incentives vary by state, but typically include rebates to offset the price you paid; or "green income" that pays you based on how much solar energy you produce.

What is the referral reward mentioned above?

Trinity pays our customers an industry-leading cash bonus every time you send a friend to us and that person signs up for solar. Earning a few of these rewards goes a long way to lowering your cost of going solar and increasing substantially the value you get from your solar.



Who pays for maintenance and repairs?

Not much is needed because a solar energy system has few moving parts, and rain keeps the panels clean (unlike in drier, dustier parts of the country). But should maintenance or repairs be needed, the system owner is responsible. That's the third-party owner with a lease or PPA, and you if you purchased the system outright or financed it with a loan.



Exactly how much will I save with solar?

The actual amount depends on factors including: your utility's rate, how much electricity you use, the system size, the direction and pitch of your roof, what incentives are available to you, and even regional weather patterns. Our estimates are all based off of historical weather data from the National Renewable Energy Laboratory (NREL), which helps determine the amount of sunlight your home is exposed to over the course of a year. Our free, detailed quote will provide a solid estimate of your savings. Our customers' actual production usually comes in very close to our estimates.



Which payment option delivers the most value or highest ROI?

Purchasing provides the maximum savings and the greatest financial return. But more important, all 4 options can deliver immediate and long-term electric bill savings, lower your household budget and free up money for other needs.

Choosing The Right Option For You

To summarize, here's a chart comparing the 4 options.

	Immediate Electric Bill Savings	Who Gets Government Incentives	System Owner	Upfront Cost	Monthly Payments	Eligible for Trinity Referral Rewards	Helps the Planet
LEASE	✓	Third-Party	Third-Party	\$0	Set amount	✓	✓
PPA	✓	Third-Party	Third-Party	\$0	Variable Amount	✓	✓
PURCHASE	✓	You	You	System Cost	None	✓	✓
LOAN	✓	You	Bank/You	Down-payment	Set Amount	✓	✓

Trinity is “financing agnostic”, meaning we work with numerous lenders and offer you the full range of financing options. All the options provide significant value and savings, so you can't go wrong with any of them.

Part of our job is to help you determine the right option based on your financial resources and goals. One of our solar pros can explain the options and customize the purchase plan that's best for you.

Getting Started

Going solar starts with choosing an installer you can trust.

It's as simple as a phone call. We do the rest.

Figuring out how to finance a solar energy system starts with a conversation with a solar expert. It's as simple as a phone call. You'll discover that there's never been a better time to go solar and if you are wondering if you can afford it? The answer is...absolutely!

A Trinity solar pro will review your financing options with you, help you choose the best one for your family's needs, and then help you through every step of the process, no matter which option you choose.

1

Call us today for a quick chat to see if you (and your home) qualify, and if solar is right for you.

2

We'll answer your solar questions, and create your free, no-obligation proposal.

3

We make solar simple!

Call to schedule your free consultation.

855.GET.GREEN
trinity-solar.com



If you're tired of overpaying for electricity from the utility, solar energy can help you lower monthly bills.

Energy With Integrity.® Since 1994.

Trinity puts customers first in everything we do.
That means we do what's right. Every time.

Privately-Owned: Remaining independent allows us to provide small-company service and big-company expertise—our employees have helped more than 100,000 customers with their energy needs.

Seamless Experience: By overseeing everything from system design to electrical work, our teams ensure high-quality workmanship, pristine aesthetics, and peak performance.

Dedicated Contact: You'll be assigned a Project Concierge, who remains your main contact from contract-signing to the day your solar system is turned on.

Fast Issue Resolution: It's rare, but if your system has an issue after installation, a customer service agent will resolve it as quickly as possible. And we'll be here for you throughout the long life of your solar energy system.

Generous Referral Rewards: When you send a friend our way and they sign up with us, we thank you with a cash bonus – one of the most generous referral payments in the industry.



**Click the image above
to watch the video.**



Trinity Solar serves:

Connecticut	New Hampshire
Delaware	New Jersey
Florida	New York
Maryland	Pennsylvania
Massachusetts	Rhode Island

We hold all necessary home improvement contractor, electrical contractor and renewable energy professional licenses in the states we serve.

855.GET.GREEN (855.438.4733)

Hours: Mon-Sat 9 AM - 5 PM

gosolar@trinity-solar.com

www.trinity-solar.com

